

# EVERYTHING DiSC WORK OF LEADERS® TRAINING PROGRAMMES

## WORK OF LEADERS

Create impactful leaders through the process of Vision, Alignment, and Execution.



# ABOUT US

*We provide Training, Facilitation and HR Advisory services for Caribbean-based organizations and Hospitality providers.*

We are a small, agile consulting company located in Barbados. With Business Ingeniaries, you receive the benefits of working with experienced Caribbean professionals bringing international perspectives and standards to your projects.

Business Ingeniaries is an authorized provider for Everything DiSC Suite of Assessments and facilitation tools. Everything DiSC assessments, facilitation kits and training support tools can be purchased directly from our online store-Shop Everything DISC.

As a CPD accredited provider we can develop training courses that meet the standards for accreditation to award your employees with Continuous Professional Development (CPD) credits.





## Create impactful leaders through the process of Vision, Alignment, and Execution.



**Everything DiSC Work of Leaders®** is a classroom training and personalized learning experience that connects unique leadership styles to real-world demands.

This application brings together best practices from 300 experts in over 150 organizations, the important work of prominent scholars, and over four years of additional research and development to provide participants with an actionable path toward more effective leadership. With one unified model of leadership—Vision, Alignment, and Execution—it helps leaders understand their own leadership styles and how their tendencies influence their effectiveness in specific leadership situations.

### Everything DiSC Work of Leaders focuses on:

- A simple, compelling model of leadership
- Personalized insights to leverage strengths and overcome challenges
- A clear path for improvement

### The Profile

The Everything DiSC Work of Leaders Profile provides detailed feedback based on the Vision, Alignment, and Execution framework and the three drivers associated with each step. In this 23-page profile, participants will:

- **Craft a Vision** through exploration, boldness, and testing assumptions
- **Build Alignment** through clarity, dialog, and inspiration
- **Champion Execution** through momentum, structure, and feedback

The profile may be used on its own or with the companion facilitation, sold separately.

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# PERSONAL DEVELOPMENT SESSION

## DISCOVER YOUR LEADERSHIP PRIORITIES



### PROFILE REPORT

One 23-page  
Work of Leaders  
Profile Report



### FEEDBACK SESSION

One 90-minute Personal  
Development  
Session



### LEARNING PLATFORM

MyEverythingDiSC  
Interactive Learning  
Portal

**Everything DiSC Work of Leaders® Profile report provides detailed, context-specific feedback based on the Vision, Alignment, and Execution framework and the three drivers associated with each step.**

The interactive 90-minute personal development session guides learners through their 23-page Work of Leaders profile. During the session, participants will explore:

- Their DiSC Style
- Natural Leadership Strengths using the DiSC Leadership Map
- How they naturally align with 18 behavioural continua of the areas of Vision, Alignment and Execution.
- Discuss possible instances of when they should rely on their natural behavior or stretch towards the other behavior to fit the need of the situation.

The learning experience is extended with the mobile-friendly, interactive MyEverythingDiSC learning portal that gives participants unlimited access to on-demand insights about DiSC and strategies for applying DiSC to real work situations.

# PERSONAL DEVELOPMENT COURSE

## EXPLORING THE DIMENSIONS OF LEADERSHIP



This course uses personal Work of Leaders Profile Reports to help leaders understand how their natural leadership styles and tendencies influence their effectiveness, or lack of effectiveness, in specific leadership situations.

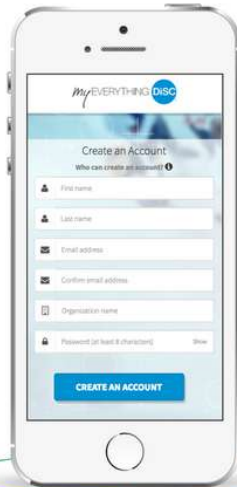
*Each participant completes a Work of Leaders® assessment and receives a personalised 23-page profile to help them to understand their own leadership style.*

*This is course is for individual participants*

Blended course for individual participant, combining self-paced learning and virtual training/ coaching sessions.

### Topics:

- The 8 Dimensions of Leadership
- Your Natural Leadership Priorities
- The Need for multi-dimensional leadership
- Stretching into multi-dimensional leadership
- Personal Action Plan



**MyEverythingDiSC™**

The learning experience is extended with the mobile-friendly, interactive learning portal that gives participants unlimited access to on-demand insights about DiSC and strategies for applying DiSC to real work situations.

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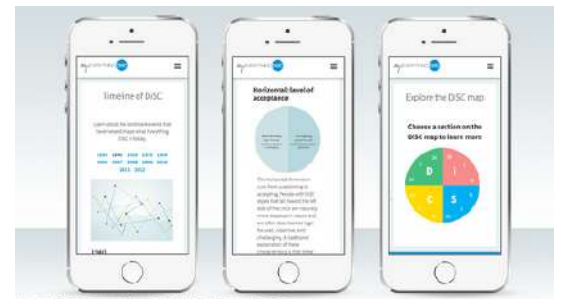


## THE WORK OF LEADERS PERSONAL DEVELOPMENT COURSE

With one unified model of leadership - Vision, Alignment, and Execution - this course uses personal Work of Leaders Profile Reports to help leaders recognise their own approach to the fundamental work of a leader in creating a vision, building alignment around that vision, and championing execution of the vision. They explore in detail how to play to their strengths and overcome challenges to improve their leadership effectiveness, and will identify strategies to develop preferred behaviours.

### ***This is a course for individual participants***

- One (1) 23-Page Work of Leaders® Personal Profile Report
- Access to MyEverythingDiSC mobile learning platform
- Six (6) personal training sessions:
  - Your Leadership Priorities
  - Introduction to the Work of Leaders
  - Crafting a Vision
  - Building Alignment
  - Championing Execution
  - Implementing a Personal Action Plan



iD Prioritizes fast action

EVERYTHING DiSC  
A Wiley Brand

SC Takes a methodical approach

## GROUP WORKSHOP EXPLORING THE DIMENSIONS OF LEADERSHIP

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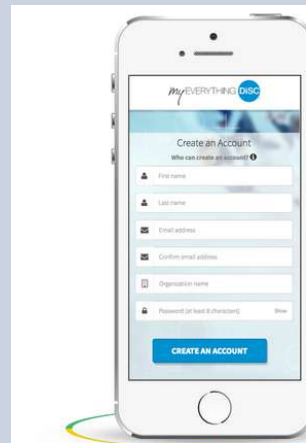
This course uses personal Work of Leaders Profile Reports to help leaders understand how their natural leadership styles and tendencies influence their effectiveness in specific leadership situations.

**Each participant completes a Work of Leaders® assessment and receives a personalised 23-page profile to help them to understand their own leadership style.**

Group Workshop; Can be conducted in-person or in a virtual training environment.

### Workshop Topics:

- The 8 Dimensions of Leadership
- Your Natural Leadership Priorities
- The need for multi-dimensional leadership
- Stretching into multi-dimensional leadership
- Personal Development Action Plan



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### MyEverythingDiSC™

The learning experience is extended with the mobile-friendly, interactive learning portal that gives participants unlimited access to on-demand insights about DiSC and strategies for applying DiSC to real work situations.

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# THE WORK OF LEADERS

## GROUP WORKSHOP

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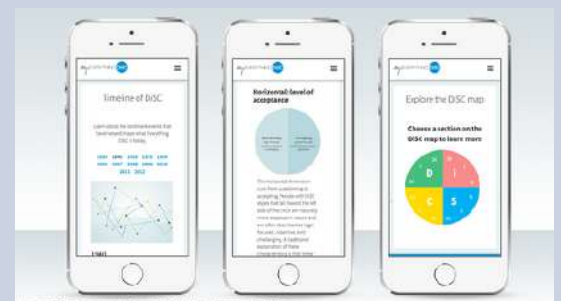
With one unified model of leadership - Vision, Alignment, and Execution - this course uses personal Work of Leaders Profile Reports to help leaders recognise their own approach to the fundamental work of a leader in creating a vision, building alignment around that vision, and championing execution of the vision. They explore in detail how to play to their strengths and overcome challenges to improve their leadership effectiveness, and will identify strategies to develop preferred behaviours.

Each participant completes a Work of Leaders® assessment and receives a 23-page leader-specific profile report, and access to the MyEverythingDiSC mobile learning platform.

Group Workshop; Can be conducted in-person or in a virtual training environment.

### Course Topics:

- Introduction to the Work of Leaders
- Your Leadership Priorities
- Crafting a Vision
- Building Alignment
- Championing Execution
- Personal Development Action Plan



myEVERYTHING DiSC



# KEEP LEARNERS ENGAGED WITH MYEVERYTHINGDISC®

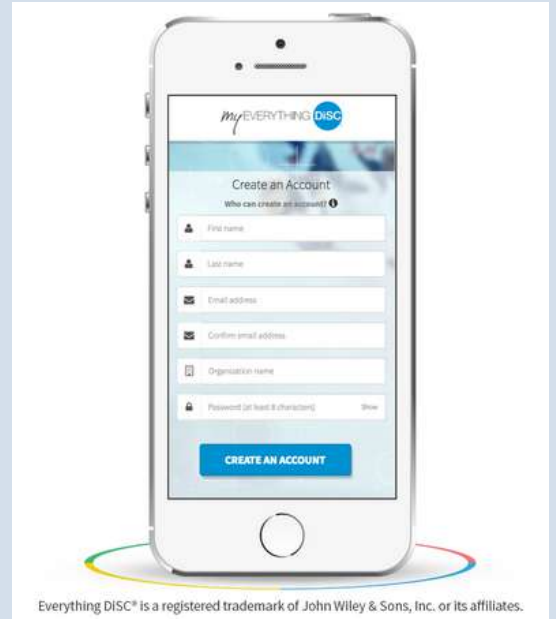
MyEverythingDiSC® is a mobile-friendly, interactive learning portal that is exclusive to Everything DiSC®. An important capstone to any learning program, this follow-up site cements the lessons that users are introduced to in their Everything DiSC profiles and classroom experiences, extending their learning into the future. MyEverythingDiSC enables learners to actively incorporate their new DiSC® knowledge into their daily work. It offers them insights into their own DiSC style and strategies for working and communicating with others.

## How It Works

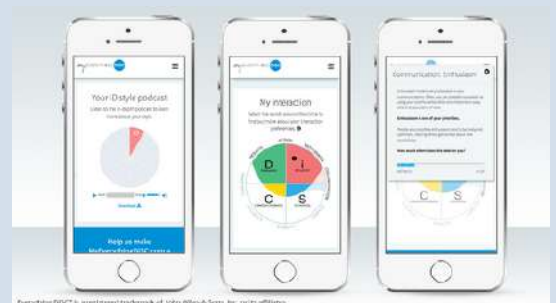
Participants are required to create a MyEverythingDiSC account and import their completed Everything DiSC profile. Learners are able to access their DiSC profile, information about their style, reports, and their customers through Customer Interaction Maps (exclusive to the Everything DiSC Sales profile) and their Comparisons. Both individual and group comparisons can be created.

## Benefits for Learners

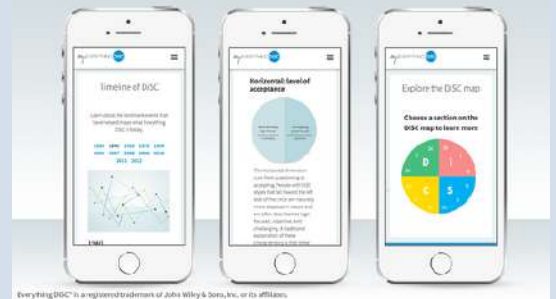
- Access profiles anytime, with any device
- Deepen understanding of the theory and research behind Everything DiSC
- Learn more about how their DiSC styles impact workplace preferences
- Invite others to compare DiSC styles—and accept invites to compare from others
- Create Customer Interaction Maps for improving sales relationships (Exclusive to Everything DiSC Sales)



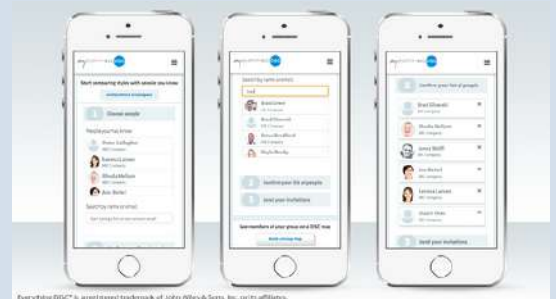
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